

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

**BPO NO:** 001B1400342

**PRINT DATE:** 07/02/14

**PAGE:** 01

**SHIP TO:**

AS SPECIFIED ON INDIVIDUAL ORDERS

**VENDOR ID:** 1330896808  
 KRATOS PUBLIC SAFETY & SECURITY SOLUTION  
 7020 TROY HILL DR  
 ELKRIDGE, MD 21075  
 (410 ) 379-2748

**REFER QUESTIONS TO:**

CHERYLL BREWTON  
 (410 ) 767-3183  
 CHERYLL.BREWTON@MARYLAND.GOV

**ITB:**

**EXPR DATE:** 11/17/15  
**POST DATE:** 11/12/10

**DISCOUNT TERMS:** . NET 30 DAY  
**CONTRACT AMOUNT:** 3,000,000.00

**TERMS:**

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

0001          68002-000001          FT          1,500,000.0000

SECURITY ACCESS SYSTEM  
 TO PROVIDE IDENTIFICATION CARD, ACCESS ENTRY AND VIDEO CAMERA  
 MONITORING SYSTEM FOR THE DEPARTMENT OF GENERAL SERVICES, FOR A  
 PERIOD OF FIVE (5) YEARS BEGINNING NOVEMBER 18, 2010 THROUGH NOVEMBER  
 17, 2015 IN ACCORDANCE WITH THE TERMS, CONDITIONS AND COST.

UNIT PRICES ARE BROKEN DOWN FOR THE FIRST YEAR OF THE CONTRACT.

BEGINNING THE SECOND YEAR, A PPI INCREASE NOT TO EXCEED 3% WILL BE  
 USED FOR EACH CATEGORY.

**TASK CATEGORIES:**

YEAR 1

IDENTIFICATION CARDS (BLANK STOCK)	\$4.15
HOLOGRAM PER CARD (MATERIAL, SHIPPING, LABOR)	\$0.95
PHOTOGRAPHIC PRINTING EQUIPMENT	\$2,875.00
PURCHASE AND INSTALLATION OF PRINTING EQUIPMENT	\$520.00
LABOR RATES TO INSTALL PRINTING EQUIPMENT	\$80.00
PRINTER AND LAMINATOR TO LAMINATE HOLOGRAM	\$4,410.00
HOLOGRAPHIC ORIGINATION FEE	\$7,500.00

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B1400342

PRINT DATE: 07/02/14

PAGE: 02

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
	PROX CARD READER		\$195.00
	INTERGRATION OF EXISTING SYSTEM		\$275.00
	INSTALLATION PROX CARD READER		\$275.00
	ACTIVATION OF DOOR PROX		\$125.00
	DATABASE SYSTEM WITH MICROSOFT SQL		\$2,500.00
	LABOR RATES FOR INSTALLATION OF PROX CARD READER		\$80.00
	EMERGENCY BACK-UP SYSTEM		\$175.00
	LABOR RATES TO INSTALL BACK-UP SYSTEM		\$80.00
	ALARM AND MONITOR		\$435.00
	LABOR RATE FOR INSTALLATION OF ALARM/MONITOR		\$80.00
	MAGNETIC DOOR LOCKS		\$250.00
	ACCESS CONTROL PANEL (WITH LAN CONNECTIVITY)		\$1,325.00
	AUDIO DOOR INTERCOM STATION		\$70.00
	VIDEO CAMERA/PTZ/30 MIN STORAGE (S)		\$3,240.00
	INTERGRATION OF EXISTING SYSTEM		\$350.00
	CONNECTION OF CABLES FOR CAMERA		\$150.00
	REMOTE AND INSTALLATION HARDWARE FOR CAMERA		\$75.00
	MONITOR FOR CAMERA		\$435.00
	LABOR RATES FOR INSTALLATION OF CAMERA		\$80.00
	NETWORK VIDEO RECORDER SOFTWARE - 16 CAMERAS		\$1,750.00
	INTERCOM - AUDIO		\$70.00
	INSTALLATION LABOR RATES		\$80.00
	LABOR RATE FOR CABLING		\$80.00
	SUPERVISORS HOURLY RATE		\$85.00
	TRAINING (8 HOURS)		\$800.00
	EXTENDED WARRANTY (2YR):		
	2ND YEAR		\$2,200.00
	PREVENTIVE MAINTENANCE:		
	3RD YEAR		\$2,250.00
	4TH YEAR		\$2,360.00
	5TH YEAR		\$2,480.00
	ANY TASKS MISSED PROVIDE TASK/UNIT PRICING:		
	REX - PASSIVE INFARED DETECTOR		\$85.00
	ALARM CONTACT		\$18.00
	POWER SUPPLY FOR MAGNETIC DOOR LOCKS		\$295.00
	ADDITIONAL COMPONENTS:		
	ACCESS CONTROL PANEL - 8 READERS		\$2,100.00
	ACCESS CONTROL PANEL - 16 READERS		\$2,275.00
	RAM MEMORY FOR ACCESS CONTROL PANEL		\$595.00
	ELECTRIC STRIKE		\$180.00
	REDUNDANT/DISASTER RECOVERY SOFTWARE		QUOTE

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B1400342

PRINT DATE: 07/02/14

PAGE: 03

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>		
CCTV EQUIPMENT:					
	CAMERA - FIXED INDOOR DOME - ANALOG		\$490.00		
	CAMERA - FIXED OUTDOOR DOME - ANALOG		\$575.00		
	CAMERA - FIXED IP MEGA-PIXEL INDOOR DOME		\$975.00		
	CAMERA - FIXED IP MEGA-PIXEL OUTDOOR DOME		\$1,125.00		
	CAMERA - PTZ INDOOR/OUTDOOR - ANALOG		\$2,875.00		
	CAMERA- PTZ/IP MEGA-PIXEL INDOOR/OUTDOOR		\$3,795.00		
	IP CAMERA ENTERPRISE SOFTWARE		\$2,750.00		
	IP CAMERA LICENSE (PER CAMERA)		\$300.00		
	DIGITAL VIDEO RECORDER (DVR) 16 INPUTS, 1 TB		\$9,575.00		
	DIGITAL VIDEO RECORDER (DVR) 16 INPUTS, 2 TB		\$11,094.00		
BIOMETRIC EQUIPMENT:					
	HAND GEOMETRY READER		\$1,375.00		
	FINGERPRINT READER		\$1,100.00		
WIRELESS ACCESS CONTROL:					
	READER WITH LOCK ASSEMBLY - WIRELESS		\$1,150.00		
	DOOR INTERFACE INDOOR		\$485.00		
	DOOR INTERFACE OUTDOOR		\$595.00		
	CONTROL PANEL INTERFACE (16 WIRELESS LOCKS)		\$875.00		
CABLE/MISC.:					
	CENTRAL STATION ALARM MONITORING - MONTHLY CHARGE		\$48.00		
	CABLE - CARDREADER - 1000 FT.		\$255.00		
	CABLE - ALARM 1000 FT.		\$205.00		
	CABLE - ELECTRIC LOCK - 1000 FT.		\$380.00		
	CABLE - CCTV 1000 FT.		\$650.00		
	INTERCOM MASTER STATION/VIDEO AND AUDIO		\$975.00		
	AUDIO/VIDEO INTERCOM DOOR UNIT		\$650.00		
	READER WITH LOCK ASSEMBLY - NETWORKED		\$1,075.00		
SERVERS AND WORKSTATIONS:					
	ACCESS CONTROL SERVER		\$2,450.00		
	IP VIDEO SERVER 4TB		\$7,750.00		
	WORKSTATION		\$2,275.00		
TASK CATEGORIES:					
	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
LABOR RATES TO INSTALL					
PRINTING EQUIPMENT	\$80.00	\$90.00	\$90.00	\$95.00	\$95.00
LABOR RATES FOR INSTALLATION					
OF PROX CARD READER	\$80.00	\$90.00	\$90.00	\$95.00	\$95.00
LABOR RATES TO INSTALL					
BACK-UP SYSTEM	\$80.00	\$90.00	\$90.00	\$95.00	\$95.00

\*\*\* CONTINUED, NEXT PAGE \*\*\*

# BLANKET PURCHASE ORDER

## STATE OF MARYLAND

\*\*\*\*\* STATE OF MARYLAND \*\*\*\*\*

BPO NO: 001B1400342

PRINT DATE: 07/02/14

PAGE: 04

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
	LABOR RATE FOR INSTALLATION OF ALARM/MONITOR	\$80.00 \$90.00 \$90.00 \$95.00 \$95.00	
	LABOR RATES FOR INSTALLATION OF CAMERA	\$80.00 \$90.00 \$90.00 \$95.00 \$95.00	
	INSTALLATION LABOR RATES	\$80.00 \$90.00 \$90.00 \$95.00 \$95.00	
	LABOR RATE FOR CABLING	\$80.00 \$90.00 \$90.00 \$95.00 \$95.00	
	SUPERVISORS HOURLY RATE	\$85.00 \$95.00 \$95.00 \$110.00 \$110.00	

END OF ITEM LIST

THE BLANKET PURCHASE ORDER (BPO) ISSUED AS A RESULT OF THE INVITATION TO BID (ITB) AND ANY SUBSEQUENT AMENDMENTS, MODIFICATIONS OR OPTIONS ISSUED RELEVANT TO THE ITB OR BPO, SHALL COMPLY WITH ALL OF THE TERMS, CONDITIONS AND SPECIFICATIONS ISSUED WITH THE ITB AND ARE INCORPORATED IN AND MADE PART OF THE BPO.

STATE OF MARYLAND SECURITY SYSTEMS AGENCY LICENSE

LICENSE NUMBER = 107-913

LICENSE EXPIRES = JULY 31, 2013

\*\*\*\*\* LAST PAGE \*\*\*\*\*

AUTHORIZED BY: \_\_\_\_\_

BUYER AUTHORIZED DESIGNEE

DATE: \_\_\_\_\_